

dermalogica®

professional-grade skin care by The International Dermal Institute

stress relief scalp touch therapy workshop support material



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meet dermalogica

For more than 30 years, we have redefined professional excellence in the skin care industry. Instead of teaching "beauty school" to "beauticians," we teach skin health to skin therapists, offering the most challenging and rewarding postgraduate skin therapy curriculum in the world.

We believe in skin health, not beauty.

Dermalogica launched in 1986, a time when neon reigned, hair was big and beauty was more important than skin health. While snazzy, frilly products acted more as trendy accessories than tools for skin health, Dermalogica delivered innovation through real research, real ingredients and real results.

Today, Dermalogica still turns heads for innovative products and treatments that work, and our customers turn heads for skin health that goes farther than skin deep.

We believe professional skin care is not a luxury.

To us, skin care is part of daily health — like brushing your teeth! That's why we believe so much in the power of professional skin therapists to change how people value and care for their skin.

Since Jane Wurwand — herself a professional skin therapist — founded Dermalogica, our mission has been to bring respect and success to professional skin therapists through excellent education, innovative products and outstanding customer service. Everything we do is done to help *you* be the best, most successful and most influential skin therapist you can be.

We believe in setting the standard.

Dermalogica is the #1 choice of skin care professionals worldwide. To date, we have won more than 300 awards for our revolutionary products and treatments, all researched and developed by The International Dermal Institute (IDI). As a student, you're not only working with these products and treatments, you're learning the best, from the best, with access to more than 40 IDI classes and industry-leading experts!

Along with IDI, Dermalogica is the driving force behind more than 90 training centers, including our unique Immersive Learning Centers at select locations.

champissage™





Champissage™, also known as Indian head massage, is an ancient Indian healing practice found in Ayurveda, the Indian medical system dating back approximately 4,000 years. The name comes from the Hindi term “champi,” from which the English word “shampoo” is derived. The intimacy of head and scalp massage speaks to a healing, life-affirming experience that helps enhance your client’s well-being.

Champissage™ is a trademarked technique by Narendra Mehta and credited for bringing this technique to our industry. His head massage technique incorporates traditional scalp massage and also targets the neck, shoulders, upper arms.

Using an aromatic essential oil, this massage technique targets the upper arms, shoulders, neck, and entire scalp. Leaving the client feeling deeply relaxed, restored, and grounded.

skin benefits

Dermalogica's **Stress Relief Scalp Touch Therapy** is meditative, deeply relaxing, rejuvenating treatment for the mind, which leaves the client feeling energized, and restored. It is also a great way to balance the chakras (wheels of energy throughout the body) by releasing built up Prana (energy).



This technique also helps to:

- Loosens tension on the scalp, forehead and neck
- Gentle pressure movements to calm and relax
- Increases mental clarity, alertness and concentration

who can benefit?

This Touch Therapy is great for all skin conditions. It is especially a great option for clients suffering from:

- Eye strain
- Headaches
- Insomnia
- Stress, anxiety or mental tension



Ensure to address these question on the client's **Dermalogica Consultation Card** or during **Face Mapping** prior to treatment.

- **Injuries or surgery:** If a client just had a face lift or any form of trauma to the skin of the face and neck, it will be important to refrain from massaging the skin and allow that area to heal. It is best to wait until and sign of inflammation or swelling has subsided or obtain a doctor's note for clearance to massage the area.
- **Injections:** The face may be massaged before an injection; however you must wait minimum of 24 hours after Botox injections, and up to 1 week after a filler injection. Check with the client's physician.

proskin treatments

Clients today don't just want personalization, they expect it. Every detail of their service should be unique and tailored to them. Dermalogica's **ProSkin** treatments offer clients a bespoke experience that is truly customized with each visit. These treatments take a modular approach. Each module represents a 10-minute time block in your treatment, which can be fully customized with product boost options or technology.

Touch Therapy is a module within ProSkin.



Double Cleanse: Every treatment must start with this module, which involves double cleansing the skin with **PreCleanse**, completing your client's **Face Mapping**, then cleansing with the Dermalogica Cleanser you choose based on the Face Mapping results. After completing this module, you can move on to other module(s) selected for the client's bespoke



Resurfacing: This is a great module to select if your client is concerned about uneven skin tone, rough texture or dull/lackluster skin.



Extractions: If you see congestion and comedones on your client's skin, you may want to perform extractions and add this module. You can perform these manually or with the modalities to hygienically and safely clear pores, and help prevent future breakouts



Touch Therapy: One of the most memorable parts of a skin treatment is the massage, which can help lower stress, stimulate lymph flow, improve circulation and alleviate pain. Dermalogica's exclusive Touch Therapy techniques allow you to incorporate massage, aromatherapy, acupressure or lymphatic drainage to help eliminate toxins and relax tissues in the skin.



Deep Treatment: This portion of your treatment should be dedicated to intensively targeting your client's specific skin concerns and conditions. Now that the skin has been thoroughly cleansed and prepped, it is ready to allow optimal penetration of whichever targeted treatment you choose.



Dermal Layering: Every treatment should end with this module. Now is the time to apply and layer any finishing products that should remain on your client's skin for the rest of the day. This includes products you plan to prescribe or sample to your client as part of their Face Mapping and take-home **Skin Fitness Plan**.




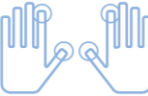

enhance your touch tool belt

Dermalogica has created 5 signature massage techniques to bring your clients' treatment customization to whole new level.

- Pressure Point
- Age Reversal
- Sensitive Skin Relief
- **Stress Relief Scalp**
- Targeted Neck and Shoulder

the sensorial experience

Winning the hearts and minds of your clients is easy by simply paying attention to the details. Along with your personalization of the treatment, creating a sensorial experience is another way to show the client that you are a thinking therapist.

<p>smell</p> 	<ul style="list-style-type: none"> • Breathing exercises using Additives or Calming Botanical Mixer • Avoid stuffy rooms • Diffuse aromatherapy
<p>sight</p> 	<ul style="list-style-type: none"> • Warm, soft lighting • Treatment room cleanliness • Appropriate eye protection in light based services
<p>hearing</p> 	<ul style="list-style-type: none"> • Balance conversation • Reduce unnecessary noise • Customize the client's music selection
<p>touch</p> 	<ul style="list-style-type: none"> • Memory foam bolster • Temperature controlled bed • Temperature of room • Pressure checks
<p>taste</p> 	<ul style="list-style-type: none"> • Warm beverages • Selection to complement treatment or product • Tips to stay hydrated

made for massage

Dermalogica has a variety of product options to choose from to help you deliver the best experience. Customize according to your client's preference. For example, choose an essential oil blend best suits your clients' needs or for an oil-free option select **Calming Botanical Mixer**. Always refer to the Touch Therapy module cards for ideal products to use for that massage.



Dermalogica Additives are therapeutic essential oils to target and treat a myriad of skin conditions. They can also assist with clearing the mind.



Calming Botanical Mixer is a water-soluble, aromatherapeutic blend that can be a great alternative if the client is contraindicated to essential oils.

connect with the tribe.



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